



ОТКРЫТОЕ АКЦИОНЕРНОЕ ОБЩЕСТВО «ВОСТОЧНО-СИБИРСКАЯ НЕФТЕГАЗОВАЯ КОМПАНИЯ»
(ОАО «Востсибнефтегаз»)

VOSTSIBNEFTEGAZ OJSC

Postal address: pr.Mira,36 Krasnoyarsk, Krasnoyarsk Region,660049
Юридический адрес: пр. Мира, 36, г. Красноярск, Красноярский край, 660049
Телефон: (495) 297 80 23 Факс (391)200-87-96, e-mail: sekrvsnk@vostsibneftegas.ru , export@vostsibneftegas.ru
ОГРН 1028800000855 , ИНН/КПП 7710007910/246602001

SELLER REF: UTK-NP-041/28

ICPO Ref №: VSNG -TCRTCL -LPG 92.19.RU
PRODUCT ALLOCATION INDEX: VSNG -50K-LPG.19RU
ICPO IDENTIFICATION CODE: VSNG--TCRTCL- 19
ORDER № 5021.5 LPG.19.RU

DATE: 29th August 2019
VALID FOR: Three Working Days
TO:
Email:
Telephone:
ADDRESS:

ATTN:

FULL CORPORATE OFFER

This offer is on the basis that the buyer has accepted the Soft Corporate Offer as mutually agreed on the Purchasing/Sale terms of Seller. (OJSC VOSTSIBNEFTEGAZ, with full corporate and legal responsibility, under penalty of perjury confirm that we are ready, willing and able to supply The Russian Petroleum Product Liquefied Petroleum Gas(LPG). with the terms and procedure below.

COMMODITY: LIQUEFIED PETROLEUM GAS(LPG).

QUANTITY: 50,000 MT (FIFTY THOUSAND METRIC TONS)

DESTINATION: DES (GUANGDUNG DUNGGUAN JIUFENG PORT IN CHINA).

PRICE: GROSS \$300 / \$290 NET PER MT

COMMISSION: \$10 DOLLARS (\$5 SELLER'S SIDE \$5 BUYERS SIDE).

ORIGIN: RUSSIAN FEDERATION

PAYMENT TERMS: IRREVOCABLE NON-TRANSFERABLE LETTER OF CREDIT AT SIGHT 100%, MT103-TT

INSPECTION: BY SGS AT THE PORT OF LOADING.

POP: PROVIDED BANK TO BANK VIA SWIFT



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OUTLINED DELIVERY PROCEDURE (CIF) ANNUAL CONTRACT X 12 MONTHS

1. Buyer issues ICPO along with company profile, refinery verifies buyer's ICPO with company profile.
2. Seller issues Full Corporate Offer FCO for buyer to sign and return, upon issues the Sale & Purchase Agreement (SPA) open for amendment, buyer countersign and send back in word format. Seller confirms any amendment and sends the final SPA to buyer in PDF format for buyer's confirmation & acceptance.
3. Seller issue below partial POP documents to buyer via email to buyer's secured email address;
 - A. Certificate of statement of availability of the product
 - B. Company registration certificate of incorporation
 - C. Commitment to supply
 - D. Certificate of origin
 - E. Product passport quality & quantity at country of origin (analytical report by authorized petroleum laboratory)
 - F. Approval to export (export license)
4. Buyer confirms the receipt of the partial POP documents and Seller sends to buyer the Attestation Act of Transfer, buyer signs and returns and obtains the Allocation Passport Certificate [APC] documents by securing a legitimate approval for the Transfer of Ownership Title/Allocation by the relevant authorities from seller's name to buyer's name, which identifies the buyer as title holder of the allocation to enable the lodging of the Contract with their respective banks.
5. Seller Legalizes & Notarizes the SPA and sends to buyer the Legalized Attestation Act of Transfer and the Allocation Passport Certificate [APC] & change of ownership documents along with The Legalized & Notarized Hard Copy SPA via email. seller's bank sends through swift the proof of product (pop) documents the full POP shall include the following documents;
 - A. Product/production Allocation Application Permits
 - B. Product/production Allocation Ownership Title
 - C. Application and Ownership of Export Permits
 - D. Export Tax and Duties Payment Receipts
 - E. Bulking Storage Tank & Payment Receipts
 - F. Certificate of Analysis
 - G. Certificate of Origin and Customs Declaration
 - H. Certificate of Quality
 - I. Certificate of Weight
 - J. Bill of Lading
 - K. Dip Test Authorization (only applies to product lifted from storage or transfer tanks)
 - L. Copy of the Charter Party Agreements to Transport the Product to Discharge Port
 - M. Copy of the Refinery Commitment to Produce the Product



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6. Within five (5) banking days, buyer's bank sends Irrevocable Non-Transferable DLC MT700, MT103, T/T to Seller Fiduciary bank as Proof of Funds (POF) for the first shipment value and send swift copies to seller. Seller issues 2% PB to buyer.
7. Seller signs NCNDA/IMFPA between all intermediaries involved with the Notarized Copy sent to Seller Bank. Seller issues Invitation Letter and arrange to Invite the Buyer & Buyer's Delegates to come and physically Inspect the goods, view seller's facility and witness loading at the loading port in Russian Federation (Optional) if the buyer decides not to come as it can still be skipped)
8. Shipment commences as per signed Contract delivery schedule.
9. Buyer releases Payment to seller by TT/MT103 upon the receipt of the Shipping Documents and confirmation of the Q & Q at destination unloading port.
10. Seller releases Payment to all Intermediaries involve as per the signed NCNDA/IMFPA.



SIGNATORY:

EXPORT DIRECTOR.

VLADISLAV NIKOLAEVICH .